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1 UNITED STATES DISTRICT COURT  
2 SOUTHERN DISTRICT OF NEW YORK

3 UNITED STATES OF AMERICA,

4 v.

15 Cr. 643 (PKC)

5 GARY HIRST,

6 Defendant.

7 -----x

September 12, 2016  
10:20 a.m.

9 Before:

HON. P. KEVIN CASTEL

District Judge  
and a Jury

12 APPEARANCES

13 PREET BHARARA

14 United States Attorney for the  
Southern District of New York

15 BY: BRIAN R. BLAIS

AIMEE HECTOR

16 REBECCA G. MERMELSTEIN

Assistant United States Attorneys

17 SHER TREMONTE LLP

Attorneys for Defendant

18 BY: MICHAEL TREMONTE

19 JUSTINE A. HARRIS

NOAM KORATI BIALE

20  
21 ALSO PRESENT:

SPECIAL AGENT SHANNON BIENIEK, FBI

22 ELLIE SHEINWALD, Paralegal

GARY SMITH, Paralegal

23 RYAN POLLOCK, Paralegal

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(Case called)

THE DEPUTY CLERK: For the government, please.

MR. BLAIS: Good morning, your Honor. Brian Blais, Aimee Hector and Rebecca Mermelstein for the government.

Also with us at counsel table are paralegals Ellie Sheinwald and Gary Smith and FBI Special Agent Shannon Bieniek.

THE COURT: Good morning. For the defendant.

MR. TREMONTE: Michael Tremonte, Justine Harris and Noam Biale for Mr. Hirst. And with us at counsel table is Ryan Pollock, our paralegal.

THE COURT: Good morning to all.

One point I want to get out of the way is I want to make sure that, if there were any plea offers, that they have been communicated by defense counsel to Mr. Hirst.

So I don't want to know the details of them, but if you could begin, Mr. Blais, and then I will have Mr. Tremonte respond, and then I am going to ask Mr. Hirst to confirm.

MR. BLAIS: Yes, your Honor. There was no formal plea offer conveyed by the government in this case. There were discussions about what the parameter of a plea may look like, but it never ripened into the extension of a formal plea offer.

THE COURT: Mr. Tremonte.

MR. TREMONTE: That is correct, your Honor.

THE COURT: Were those unripened discussions transmitted to your client, Mr. Hirst?

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1 MR. TREMONTE: They were, your Honor.

2 THE COURT: Mr. Hirst, you heard what Brian Blais, the  
3 attorney for the government has said, and you have heard what  
4 your lawyer, Michael Tremonte, has said. Is that accurate,  
5 sir?

6 THE DEFENDANT: Yes, your Honor.

7 THE COURT: Do you have any questions? You don't have  
8 to put them to me right now in open court, but if there were  
9 any questions you had about those discussions, I would like to  
10 know whether you have any questions about them.

11 THE DEFENDANT: I don't have any, your Honor.

12 THE COURT: Because I would arrange for you to meet  
13 with Mr. Tremonte and for Mr. Tremonte to meet with Mr. Blais  
14 so that there was not even a chance of confusion.

15 THE DEFENDANT: I understand, your Honor.

16 THE COURT: Thank you.

17 So let me speak about the letters I have received this  
18 morning.

19 With regard to the opening statement, is there any  
20 issue regarding the defendant's use of the demonstrative  
21 exhibits, which I gather have been shown to the government?

22 MR. BLAIS: Yes. We are aware of those particular  
23 exhibits. We believe that they are going to come in as  
24 exhibits at trial, and we have no objection to them being used  
25 in opening.

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1 THE COURT: How long does the government propose for  
2 an opening statement?

3 MR. BLAIS: Approximately 20 to 25 minutes, your  
4 Honor.

5 THE COURT: Ms. Harris, are you going to open?

6 MS. HARRIS: Yes, your Honor. Approximately 15  
7 minutes, at most.

8 THE COURT: Excellent. Thank you.

9 With regard to the number of phone calls and the  
10 length, first let me get some facts down from the government.

11 What is the volume of calls, if you could begin with  
12 Gary Hirst, between Jason Galanis and Gary Hirst?

13 MR. BLAIS: Your Honor, I don't actually have that  
14 exact number at my fingertips. I think it's in the several  
15 hundred range, like six to eight hundred.

16 THE COURT: Hours?

17 MR. BLAIS: Sorry. Number of calls.

18 THE COURT: Then there is some larger number of calls  
19 that Mr. Galanis recorded that did not involve Mr. Hirst; is  
20 that correct?

21 MR. BLAIS: That's correct, your Honor. I believe  
22 there were approximately 33,000 calls and text messages during  
23 the relevant time period, of which, my recollection is, the  
24 number was approximately 19,000 that were text messages, the  
25 remainder of which were phone calls, which would be about

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1 14,000 phone calls.

2 THE COURT: Let me hear from defense counsel and give  
3 you a preliminary reaction.

4 The probative value of the number of phone calls that  
5 Jared Galanis made in toto to persons other than Mr. Hirst  
6 seems to me to have no probative value whatsoever and invites  
7 jury speculation. Much the same can be said as to the number  
8 of phone calls with Mr. Hirst.

9 First of all, if there is any phone call between Mr.  
10 Hirst and Mr. Galanis that the defendant seeks to offer into  
11 evidence, they may offer it.

12 Now, when you offer it, it may be subject to an  
13 objection under the rules of evidence, but if it's admissible,  
14 that phone call comes in. And I can think of theories under  
15 which portions of phone calls might be admissible, and I can  
16 think of theories under which portions would be inadmissible.  
17 But I am not restricting the defendant's ability to offer as  
18 many phone calls as they want in evidence. But the number of  
19 phone calls as such invites speculation on the part of the  
20 jury.

21 I propose to tell the jury, as I do in virtually every  
22 criminal trial, that it is not the number of exhibits, it's not  
23 the number of witnesses, it's not the techniques that are used  
24 or not used, you are to decide this case based on the evidence  
25 or the lack of evidence in the case, and you are not to

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1 speculate why certain evidence wasn't offered by the government  
2 or by the defendant. That's unfair speculation by the jury.

3 Given that, what is the probative value of the number  
4 of calls between Mr. Galanis and Mr. Hirst?

5 MS. HARRIS: Your Honor, if I can address it.

6 I hear your Honor's point, and I just want to be clear  
7 that we are not raising the issue because we are launching an  
8 attack on investigative techniques or somehow suggesting that  
9 the government had a flaw in the way it conducted its  
10 investigation. Here, I think the relevance of the other calls,  
11 and I will focus particularly on the other calls between Jason  
12 Galanis and Gary Hirst, because that's really the universe of  
13 relevant issues. There's two independent reasons, I think, for  
14 evidentiary reasons it should come in.

15 First is that, as we explained in our letter, we are  
16 going to have a vigorous dispute about the meaning of the  
17 10-second excerpt or the 15-second excerpt that the government  
18 is going to put in. The face of the call, that whole Shahini  
19 thing, they missed it, could be subject to interpretation about  
20 whether or not it was said with a nefarious intent, you know,  
21 sort of scheming, they missed it, aha, or whether, ha, they  
22 missed it, I've got to fix it. There's two different  
23 interpretations of that call.

24 So the absence that there are, let's say, I think the  
25 numbers are in the hundreds of other calls over that time

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1 period between Mr. Hirst and Mr. Galanis, the fact that  
2 Shahini, or anything related to the issues in this case  
3 frankly, or any kind of suggestion of scheming or working  
4 behind the back of the other professionals at Gerova, the  
5 absence of that evidence helps the jury understand which  
6 meaning, which interpretation of that call is the better one.

7 So the evidence of the other calls, the content of the  
8 other calls, or really in this case the absence of what is in  
9 the other calls, is important for the jury to understand just  
10 the meaning of the call itself.

11 So that's number one. It has nothing to do with sort  
12 of investigative techniques or speculation, but, rather, we  
13 really want to give the jury information to put that call in  
14 context.

15 The other issue is that --

16 THE COURT: Doesn't that arise and isn't it fair for  
17 you to say in argument, the government is hanging its hat in  
18 this case on a ten-second clip of a conversation between  
19 Galanis and Hirst, and that conversation is ambiguous and it  
20 could mean this and it could mean that, and you can't tell from  
21 this ten-second clip what it means, if that's your argument,  
22 and the government will say, no, that ten-second clip means as  
23 follows, and here is why. There are dueling inferences between  
24 the government and the defendant, which you're entitled to do.  
25 And you're also entitled to point out lack of evidence in the

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1 government's case.

2 But what I hear you saying is I want to bring out the  
3 number of calls because I want to bring out that these calls  
4 didn't mention Shahini, that these calls didn't make  
5 incriminating statements. And when you go that distance, now  
6 it seems to me that they are being offered for a different  
7 purpose, their truth.

8 MS. HARRIS: Actually, the rules of evidence are very  
9 clear, and we think it's clear and the case law is clear, that  
10 it's not hearsay. The absence of evidence is -- it's just like  
11 in a situation where it's a question mark. The absence of a  
12 statement is not itself a statement. It's not a statement  
13 that's even subject to the hearsay rules because it's not  
14 offered for the truth of any matter because there is no  
15 statement. It's just the absence of a statement and that is  
16 exempt from the context of the hearsay rule.

17 The other problem is, the fact that there is only one  
18 snippet of a call made, without the jury understanding that  
19 there were 250 other calls on which Shahini wasn't mentioned,  
20 nothing related to scheming behind the back of the board of  
21 directors, nothing about any of this, is that they are going to  
22 speculate an incorrect fact that this was maybe the only call  
23 recorded, and they can speculate in the other direction that  
24 this is maybe the only little snippet the government was able  
25 to capture, and only if they had captured weeks more of other



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1 calls, they would have gotten a bigger record.

2 THE COURT: Well, that would be improper speculation  
3 as well.

4 MS. HARRIS: Right. The truth here, and that's really  
5 what we want, is that there were this number of recorded calls.  
6 I think under the rule that the absence of evidence is not  
7 hearsay, we could theoretically, which we don't want to do  
8 because it would burden the Court and the jury, we could  
9 theoretically sit here and say, Gosh, jury, we are here to  
10 determine whether or not Mr. Hirst had criminal intent, whether  
11 he had a meeting of the minds with Jason Galanis. That is the  
12 central question in this case. For a period of a year the  
13 government recorded phone calls, 33,000 communications, some of  
14 which were texts, 14,000 phone calls over the course of the  
15 year in question here, and over hundreds of those were with Mr.  
16 Hirst and only ten seconds are being played for you and you're  
17 asked to determine what those ten seconds means.

18 Just in a logical sense, if I'm the fact finder, I  
19 think that makes a difference to understand and to help me  
20 figure out whether or not Mr. Gary Hirst had criminal intent,  
21 whether he was engaged in a criminal conspiracy with Jason  
22 Galanis. We don't want to play hundreds of phone calls to show  
23 them what is not on the phone calls, but part of the challenge  
24 of the defense in a case like this is proving the negative.  
25 The fact that there isn't those conversations over this period

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1 of time, even though they were talking hundreds of times, is  
2 relevant. Under the fundamental tenets of 401, for a fact  
3 finder it would tend to make it more likely that he wasn't  
4 acting with criminal intent.

5 So it's a very core part of our defense of what is  
6 going on in this case, about whether or not there was a meeting  
7 of the minds, and I think for the jury to hear that ten seconds  
8 without us being able to point out the lack of evidence on 250  
9 or whatever it is other calls really creates an artificial  
10 picture for the jury, and we just want the facts to come out in  
11 this respect, your Honor.

12 THE COURT: Mr. Blais, this is not, I would think, a  
13 relatively new area. Even before there were recorded  
14 conversations there was correspondence. We also have a  
15 universe now that includes e-mails, and a witness is on the  
16 witness stand, the government witness is on the witness stand,  
17 and through that witness the government elicits a foundation  
18 for the admission of one e-mail. Isn't it fair  
19 cross-examination, How many e-mails did you, Mr. FBI Agent,  
20 obtain and review from the defendant pursuant to the search  
21 warrant? Wouldn't that be a fair question?

22 MR. BLAIS: Your Honor, it might be a fair question to  
23 ask the number of e-mails. I think what the defense is asking  
24 is for something more. They want to be able to, from what I am  
25 hearing, is make suggestions about the contents of those calls,

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1 i.e., that there was no mention of Shahini on any of those  
2 calls, which I think does go directly to the content of the  
3 phone calls, and I think would be an impermissible hearsay  
4 purpose.

5 We actually fundamentally disagree with the notion  
6 that the defendant would be able to introduce the contents of  
7 these phone conversations. Yes, there might be, in a certain  
8 limited way, the rule of completeness, a Rule 106 argument,  
9 that certain calls are necessary to explain this particular  
10 call, but we don't think that opens the door to admission of  
11 all of the calls.

12 And we disagree with the notion that the absence of  
13 the statement is nonhearsay. That would, as I think we argue  
14 in our papers, essentially allow for the admission of any  
15 statement ever made to show the absence of content in that  
16 particular statement. And we are not aware of any case that  
17 sweeps that broadly and it is a general practice in this  
18 district that defendants can't, for example, introduce the  
19 contents of the entire wiretap, or introduce the contents of an  
20 entire set of consensual recordings, to show what is not in  
21 them.

22 THE COURT: But you're going to have a witness on the  
23 stand. The witness is going to lay the foundation for the  
24 playing of the tape, correct?

25 MR. BLAIS: Correct.

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1 THE COURT: The cross-examination would go something  
2 like this:

3 Was this the only conversation between Jason Galanis  
4 and Mr. Hirst? Answer: No.

5 Does the government have other recordings? Yes.

6 How many are there? Whatever the answer is the answer  
7 is.

8 MR. BLAIS: That is I think what the defense is  
9 proposing here.

10 I mean, the inference that they are seeking to argue,  
11 that because there were not certain conversations recorded in  
12 these phone conversations means that no criminal activity is  
13 afoot, I think is actually belied by what actually happened in  
14 this case. Despite the fact that he knew he was being recorded  
15 for a period of a year, Jason Galanis has admitted by pleading  
16 guilty in this case that he committed the very crimes that he  
17 was charged with.

18 THE COURT: That's not coming in before the jury,  
19 correct?

20 MR. BLAIS: Right. But certainly to rebut the  
21 inference that is being created that there was no criminal  
22 activity afoot because Shahini --

23 THE COURT: Listen, I don't have to rule on this  
24 today, and I am not going to rule on it today because you all  
25 can submit supplemental authority to me. But I think you're

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1 maybe making it broader than the defense is making it. I am  
2 sure the defense would like to advance that argument, but I  
3 think there is the argument that there were all these hours of  
4 conversations, and in these hours of conversations this is what  
5 you, ladies and gentlemen of the jury, are hearing, these ten  
6 seconds. That's all. In a context.

7 Now, your point, which may be a fair point, is, aha,  
8 there was no objection raised by the government, but in drug  
9 cases it's been unremarkable testimony that the wiretaps that  
10 have been played are part of so many hours of either Title III  
11 wiretaps or consensual recordings, and that testimony has come  
12 in without any objection nor discussion nor debate. I don't  
13 know whether half the time it's elicited by the government or  
14 half the time it's elicited by defense counsel, but I have  
15 never debate in a drug case over this.

16 MR. BLAIS: There are two different sort of flavors of  
17 arguments that are being suggested here, one of which I think  
18 is more proper than the other.

19 To the extent the argument is going to be, look, there  
20 were 800, or whatever the number is, recordings between Galanis  
21 and Hirst and the government only played one for you, that's an  
22 argument based purely on the number, and that's sort of one  
23 flavor of the argument.

24 The other argument that there are 800 recordings and  
25 those other 799 didn't say one word about Ymer Shahini, that's

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1 a very different argument that is actually going into the  
2 content of the specific recordings. I am not sure, frankly,  
3 that our witness is even going to be competent to speak on that  
4 particular issue, because I am not sure that person has  
5 listened to all 800 recordings between Hirst -- in fact, I know  
6 he hasn't listened to all 800 recordings between Hirst and  
7 Galanis. He is simply a tech person at the FBI who will  
8 confirm that the recording that is being placed before him is  
9 in fact maintained on the FBI systems, that it came in on a  
10 particular date and time. He is not going to be able to opine  
11 or offer testimony about the contents of those 800 recordings.

12 THE COURT: Why don't you let me in on a little secret  
13 just between us here in the courtroom and the court reporter  
14 and the public bystanders.

15 Is there a mention of Shahini on the other hours?

16 MR. BLAIS: Not that we are aware of.

17 THE COURT: All right.

18 MR. TREMONTE: Your Honor, it's not argument. May I  
19 have permission to close the blind?

20 THE COURT: Go right ahead.

21 MR. TREMONTE: Sorry.

22 THE COURT: Thank you.

23 MR. BLAIS: Your Honor, I think the point on the  
24 latter issue of Shahini not being mentioned on the call, I  
25 think we would obviously want to be able to respond and rebut

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1 that point, of course they weren't discussing about Shahini  
2 generally because Galanis was aware that he was being recorded  
3 and would steer conversations away from those kinds of topics.

4 THE COURT: You might do that, but you have to  
5 consider whether you're opening a door when you go that route.

6 MR. BLAIS: I think that's a door we would be happy to  
7 open.

8 THE COURT: All right.

9 MR. BLAIS: It certainly has the possibility of  
10 creating a sideshow about the nature of Galanis's involvement,  
11 why he was being recorded in the first place and all of that.  
12 But we do think it is relevant, obviously, that Mr. Galanis was  
13 aware that he was being recorded, and it would certainly be his  
14 motive to steer conversations away from criminal-type  
15 conversations because agents were listening to his calls and he  
16 knew that fact.

17 THE COURT: Refresh my recollection again. Who first  
18 raised Shahini in the phone call?

19 MR. BLAIS: Mr. Hirst.

20 THE COURT: So that I understand where the parties are  
21 right now, the government would not object to eliciting the  
22 number of consensually recorded calls; is that where the  
23 government is at this stage?

24 MR. BLAIS: I think we do object to that, your Honor.  
25 There are other reasons we articulated in our briefing on this

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1 issue, which haven't yet been mentioned, including the Rule 405  
2 argument, it's generally not allowed for any party to use  
3 specific instances of conduct to prove good character, which we  
4 think is what is essentially --

5 THE COURT: I don't get that argument. In the absence  
6 of case law to support it, I don't see it as good conduct  
7 argument.

8 MR. BLAIS: I think there is case law that we pointed  
9 out. I think the example that is often used is if you think of  
10 a circumstance where, having a trial on exactly this issue,  
11 where the defendants were officers of a union and the  
12 government was calling 15 or so employers who were going to say  
13 we paid bribes to these union officers, and the court in that  
14 case ruled, well, the defense can't call the other 45 employers  
15 who are organized by this union to say that they didn't get a  
16 bribe.

17 THE COURT: I understand that. But how does that  
18 apply here?

19 MR. BLAIS: I think that's exactly the inference that  
20 is trying to be drawn here. The government is only offering  
21 this one call. These other 799 must be innocent, and so there  
22 is no criminal conduct afoot, hence, my client doesn't have the  
23 necessary criminal intent. I think they are actually quite  
24 akin.

25 THE COURT: I will let you respond, Ms. Harris, but



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1 both sides will have the privilege of digging deeper and seeing  
2 whether you can bring this closer to home.

3 Ms. Harris.

4 MS. HARRIS: Just briefly, your Honor. I do think, as  
5 your Honor noted, in a wiretap case both sides, depending on  
6 what the facts were, would be ready to inquire on cross or  
7 direct about the number of calls recorded. And, certainly, I  
8 think were the facts going the other way, I think it would be  
9 likely the government would want to point out that out of 200  
10 calls that they are talking about over and over again, in any  
11 kind of conspiracy case, drug case, fraud case, the volume of  
12 contacts about the subject matter at hand, or the lack of  
13 volume of contacts, is going to be a relevant fact. And I  
14 think ultimately what I hear the government objecting to is  
15 more about what inferences or arguments are going to be drawn  
16 from the evidence rather than per se objections to the  
17 relevancy and the nonhearsay, though I understand they have a  
18 different view of the law on this, but the nonhearsay quality  
19 of the absence of evidence.

20 THE COURT: Let me ask you this. If I ruled your way,  
21 should I also allow the government to explain the context for  
22 the recorded calls to explain why it's plausible that this  
23 topic was not discussed in the other calls?

24 MS. HARRIS: Your Honor, I think that's appropriately  
25 an argument they would want to make and should be able to make

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1 about the inferences from the call, but I do agree with your  
2 Honor that it does open that topic to full inquiry about his  
3 conduct while he was making those recorded calls, other issues  
4 surrounding that aspect of the case, which frankly have always  
5 been presented to us on the defense as collateral, irrelevant  
6 and whatnot. If that's an argument they want to make about the  
7 calls, obviously, that's their prerogative.

8 THE COURT: Enough on that. Let me talk about the  
9 expert.

10 First of all, on the expert issue, let me hear what  
11 the government proposes to do with regard to bylaws and the  
12 like through its witnesses. Is it going to call a witness who  
13 is going to say, I have looked at the bylaws, I have looked at  
14 the charter, and an individual director does not have this  
15 authority?

16 MR. BLAIS: We were not intending to do what your  
17 Honor proposed. I think there is a slightly different spin. I  
18 think we were, one, intending to introduce the bylaws; two, to  
19 focus on one specific provision, which involves the issuance of  
20 shares; and then, three, ask percipient witnesses, who are  
21 members of the board of directors, what their understanding was  
22 as to what the bylaws said about the issuance of shares.

23 THE COURT: That's what I am asking you. What about  
24 as to authority of a single director?

25 MR. BLAIS: We were not going to explore that issue.

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1 THE COURT: All right.

2 Does the government seek to have me charge the jury on  
3 any point of Cayman Islands law?

4 MR. BLAIS: No, your Honor.

5 THE COURT: What is the basis for your objection to  
6 the defendant calling a witness to testify what that witness  
7 sees in the bylaws?

8 MR. BLAIS: We have no objection as a general matter  
9 to the witness stating what the bylaws say.

10 THE COURT: Or the charter.

11 MR. BLAIS: Or the charter.

12 THE COURT: Your point is restricted to Cayman Islands  
13 law.

14 MR. BLAIS: Correct. I think what this witness will  
15 be doing, beyond just saying here is what the bylaws say, here  
16 is what the articles say, will be saying, and my opinion is  
17 that under Cayman Islands law certain actions that were taken  
18 were appropriate or in conformity with Cayman Islands law.

19 This is not an issue that is litigated all that  
20 frequently, but Rule 26.1 does state that it's the court's role  
21 to determine what foreign law requires. That can be based on  
22 testimony, including the testimony of experts, but it's a legal  
23 issue, not a factual issue, and one for the court to resolve,  
24 not for the jury to resolve. That's the point.

25 MR. BIALE: If I could just address a couple of those

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1 issues.

2 First of all, on the Court making a determination as a  
3 matter of law on Cayman Islands law, that's fine with us. We  
4 can have our witness. He is in Hong Kong right now, as we  
5 mentioned in our letter, but as soon as he is back, he can come  
6 and we can have a hearing out of the presence of the jury.

7 We fundamentally object to the notion that they are  
8 going to have lay witnesses testify about the interpretation of  
9 the charter of the company and what the board resolutions mean.  
10 These resolutions are governed under the law of Cayman Islands  
11 law, which we are just proposing to have an expert who will act  
12 primarily in a summary capacity, like going through those board  
13 minutes that they are seeking to introduce and give his limited  
14 opinion that under Cayman Islands law, what the board minutes  
15 provides gives certain authorizations for Mr. Hirst to do what  
16 he did.

17 THE COURT: There are multiple concepts in what you  
18 just said. One is an objection to the government's witnesses,  
19 right?

20 MR. BIALE: Correct.

21 THE COURT: Then I can't tell whether you're saying  
22 that I should not decide the issue of Cayman Islands law, or  
23 you're talking about a hypothetical world in which I overruled  
24 your objection, and then what you would want to do in that  
25 context I am a little bit lost.

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1           You object to what the government is offering, right?

2           MR. BIALE: Yes. We object to the government having  
3 lay witnesses opine on what the board resolutions and the  
4 articles of association require. We would like to have our  
5 expert on Cayman Islands law testify about that. If your Honor  
6 would prefer to make a finding under Cayman Islands law --

7           THE COURT: In other words, you would prefer to have  
8 your witness testify but not the government's witness; is that  
9 what you're telling me?

10          MR. BIALE: That's correct.

11          THE COURT: That sounds swell.

12          MR. BIALE: If the government would like to have their  
13 own witness testify about what these resolutions and charters  
14 mean in the context of Cayman Islands law, that would be fine.  
15 They haven't given us notice of any such expert, but we gave  
16 notice in order to have an expert give that testimony, and we  
17 think the jury ought to be able to hear it. I don't think  
18 that's inconsistent with our objection having lay witnesses  
19 offer an opinion on the meaning of those documents.

20          THE COURT: I apologize for not fully grasping the  
21 point, but this is what I am going to direct you to do.

22                I don't need to hear anything in particular about  
23 the -- well, let me amend this.

24                If there is any point of law, Cayman Islands law, in  
25 which you wish the Court to charge the jury, because an issue

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1 of foreign law is for the Court, then what I will require you  
2 to do is submit the proposed instruction together with an  
3 affidavit from your foreign law expert as to the basis in  
4 foreign law for them.

5 Now, if you choose to go the route you have gone of  
6 simply saying, here's a treatise, it's somewhere in here, I  
7 doubt you will persuade the Court of the validity of your point  
8 of Cayman Islands law. You have some burden of persuasion on  
9 the point of Cayman Islands law that you wish to have me charge  
10 the jury. So it won't be enough, because if somebody comes  
11 into my courtroom and says, oh, I'm entitled to do this, where  
12 is it, it's in the Federal Rules of Evidence, I don't find that  
13 argument very persuasive, and I doubt I will find your expert's  
14 argument persuasive. So I will require that by the end of the  
15 day on Wednesday.

16 MR. BIALE: Understood, your Honor.

17 THE COURT: Anything else before we adjourn for our  
18 jurors?

19 MR. BLAIS: There were just a couple of unresolved  
20 motions in limine beyond the things that we talked about.

21 THE COURT: Go ahead.

22 MR. BLAIS: I will just tick through them very  
23 quickly. There was an issue regarding 404(b) evidence and the  
24 introduction of the nature of Mr. Hirst's relationship to a  
25 company called Rineon. There was some briefing on that.

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1 THE COURT: Right.

2 MR. BLAIS: Secondly, there was briefing on the issue  
3 of whether Mr. Hirst could introduce evidence of the fact that  
4 he met with FBI agents in or about 2013.

5 Then I think there was one lingering issue from the  
6 pretrial conference ten days ago regarding Mr. Hirst's ability  
7 to introduce the statement that Galanis made to agents and  
8 prosecutors in California that he had withheld information from  
9 Hirst in connection with a past investment opportunity, and I  
10 think your Honor said at the conference you would reserve on  
11 that issue. Those are the three that I have.

12 MR. TREMONTE: Your Honor, just to sort of clean up  
13 the tail end of our colloquy about the summary witnesses, I  
14 just want to make sure I am clear on the state of play as of  
15 now. We have now a submission that we are going to make by the  
16 end of the day Wednesday on the foreign law issue, and that  
17 will play out however it plays out.

18 We would still like to have Mr. -- I am just going to  
19 say Jan, because his last name is unpronounceable, testify as a  
20 summary witness, much in the same way, as I understand it, the  
21 government intends to call Professor Laby as a summary witness  
22 on -- frankly, I am still a little unclear on exactly what he  
23 is going to testify about, but I think it's the public filings  
24 that are issued in this case as a summary witness.

25 (Continued on next page)

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1 THE COURT: That can be included in your submission on  
2 Wednesday, and that may, to a certain extent, turn on what the  
3 testimony is in this case. It seems to me that it is not a  
4 legal opinion to ask a director, "As a director of the  
5 corporation, are you required to know the contents of the  
6 charter and the bylaws of this corporation?" And the answer  
7 may very well be, "Yes." "Does that charter address the  
8 issuance of stock or the transfer of stock?" "Yes, it does."  
9 "What is your understanding of what it provides?" I don't know  
10 that that is a legal opinion, and that's what I heard the  
11 government wishes to do. And, of course, if you want to call a  
12 director who is going to say, "That's absurd. That's the wrong  
13 paragraph. I've been director of this corporation for years,  
14 and it provides -- the word "not" was left out in that  
15 gentleman's testimony."

16 MR. TREMONTE: I think that's right, your Honor. As  
17 long as there's a foundation for the understanding that that  
18 individual witness formed, and as long as we have an  
19 opportunity to test the accuracy and adequacy of the foundation  
20 and the coherence of the understanding that was formed, that  
21 seems just right to me.

22 But here, a couple of things. One, I'm not sure how  
23 related they are, but first of all, there's an allegation in  
24 the indictment that a requirement existed that's not an  
25 allegation that individuals involved in the company formed an



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1 understanding as to the relevant requirements, it is alleged as  
2 a legal requirement. That is why we prepared to address it the  
3 only way that seemed to us admissible, which is through the  
4 testimony of a competent witness. None of the government's  
5 witnesses, as we understand them, are competent to address that  
6 allegation.

7 THE COURT: Yes, but tell me what you say the  
8 government contends is that requirement. What are you meeting?  
9 Tell me what you're purporting to meet.

10 MR. TREMONTE: As I understand the allegation in the  
11 indictment, and maybe Mr. Blais can clear that up, the  
12 indictment appears to allege, although it's not crystal clear,  
13 that share issuances require advanced board approval. That is  
14 straight up an assertion of what Cayman Islands law means.  
15 That is separate and apart from the view that was formed in  
16 realtime by any witness the government proposes to put on the  
17 stand. That's why we want to introduce the expert testimony,  
18 because we don't believe there's any other competent evidence  
19 available to resolve this point for the jury.

20 THE COURT: I realize that sometimes the judge is the  
21 person most in the dark, and in this context I feel like I am  
22 the person most in the dark. But hearing what you say, it  
23 seems to me, if the charter and the bylaws contain such a  
24 requirement, I don't understand what the point of Cayman Island  
25 law would be. And maybe the point of Cayman Island law would

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1 be that the charter and the bylaws are invalid and they  
2 conflict with the statute, and if persuaded of that, I will so  
3 instruct the jury.

4 MR. TREMONTE: Well, actually, I don't think there are  
5 bylaws, I think it's a mistake in the indictment. There's an  
6 organizational founding document called the articles of  
7 association. That document does not squarely address this  
8 issue. There are board resolutions that address relevant  
9 issues, and I think there's fair argument as to what those  
10 resolutions mean. But that argument cannot be resolved by any  
11 witness other than a lawyer expert. That's the issue. If the  
12 government had charged that the individuals who were running  
13 the company formed an understanding and agreed to be bound by  
14 it, that would be one thing, but that's not what they said.  
15 They say the law requires X. The articles of association are  
16 not clear on what the company requires in connection with the  
17 issuances of stock, nor do the specific resolutions, to the  
18 extent that there are resolutions that address it. I think  
19 it's pretty clear, actually, that they authorize what was done,  
20 and there just is no other way to inform the jury through  
21 competent evidence except through the opinion of somebody who  
22 understands Cayman law.

23 THE COURT: So are you moving to dismiss the  
24 indictment? Is that what you're doing?

25 MS. HARRIS: Your Honor, if I could chime in, as well.

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1 I apologize. All of this goes to what the government is  
2 alleging is Mr. Hirst's state of mind. That he had obligations  
3 and duties to disclose and, therefore, his failure to disclose  
4 is relevant to the case. This is one little piece of  
5 establishing an alleged duty to disclose. So the fact that we  
6 believe that the articles of association, the board  
7 resolutions, and the minutes do not affirmatively establish a  
8 duty to disclose, it's very relevant to, again, his state of  
9 mind. These are dense documents. There's a stack of board  
10 meeting minutes, there's multiple resolutions, there is a long  
11 articles of association, and so I just want to reiterate that  
12 fundamentally, our proposed witness, just like the government  
13 has said, it's going to be a summary witness. He's going to  
14 help walk the jury through and point to the relevant  
15 provisions. So a fundamental level, we don't even need -- I  
16 think that at the margins, the issues about legal requirements  
17 and how certain provisions are interpreted become then an issue  
18 of legal opinion because our expert is familiar with corporate  
19 law, the case law, the common law systems on the Cayman Islands  
20 and how, if there's ambiguity in the board documents, they  
21 should be interpreted under the law. We can address that, I  
22 think, as additional submissions are made, and when we're  
23 closer in time, and your Honor has heard more of the evidence  
24 in the case and some of the opinions of the lay witnesses that  
25 the government is going to offer. But first and foremost,

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1 we're going to have a big dispute about what those documents  
2 say, and we want our witness to be able to walk the jury  
3 through them. We can reserve, I think, on the issue of whether  
4 he offers further -- if there's a question of interpretation  
5 after the government witnesses have been presented, we can then  
6 readdress that issue for your Honor.

7 THE COURT: Yes. I intuitively feel that this issue  
8 is going to look very different after the direct and cross of  
9 the government's witnesses. And it also sounds like some of  
10 the points that you want to make will first emerge in the cross  
11 examination. Not saying that you can't therefore raise it in  
12 your own case; I have to see, but they certainly sound to me  
13 like they would be fair grounds for cross examination in the  
14 first instance, and then whether you can also offer a summary  
15 witness, and whether you can offer or you get an instruction on  
16 Cayman Islands law, that still remains an open issue.

17 Why don't we take a break and await our jurors. I had  
18 marked as Court Exhibit 1, which is a document which is an aid  
19 to memory in this case, and I understand it's been given to  
20 each side. It is not a questionnaire, nor is it the questions  
21 in their entirety that I propose to ask the jurors. As some of  
22 my colleagues on this court do, I use it as a point of  
23 recollection about certain questions that have been asked in  
24 the past, but where there is a "yes" answer, it is my practice  
25 to follow up with followup questions. And if there are people

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1 at counsel table who are not in there, don't worry about it,  
2 I'm going to have you introduce your counsel table and your  
3 team and the names in there. So that's the use to which this  
4 is put. All right?

5 MR. BLAIS: Your Honor, may we raise one question  
6 about the jury selection process?

7 THE COURT: Yes.

8 MR. BLAIS: There was, I think, some confusion on our  
9 end after the pretrial conference about the exact order that  
10 peremptories would be offered by either side. I think the  
11 process we're most typically familiar with is that there are  
12 six rounds of peremptories. In the first four, the government  
13 exercises one, and the defense exercises two, and the fifth  
14 round it's one and one, but I don't know if that's the  
15 procedure your Honor follows or if it's different.

16 THE COURT: No, it's not.

17 MR. BLAIS: Can you explain the process that your  
18 Honor follows?

19 THE COURT: There would be six alternating rounds on  
20 peremptories, then there would be a seventh, eighth, ninth, and  
21 a tenth in which the government would not have a strike, but  
22 the defendant would.

23 MR. BLAIS: Understood.

24 THE COURT: Okay?

25 MS. HARRIS: Just briefly, your Honor. I know

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1 Mr. Blais had raised -- we monopolized the conversation by  
2 talking about the expert, and I apologize, but it raised some  
3 additional issues. Some of those I think we can defer until  
4 closer in time to the evidence, if it becomes ripe again, but  
5 the one issue it might be helpful for the parties to address  
6 now is the question of what we would term the 404(b) issues  
7 related to the government's presentation of evidence regarding  
8 the other entities, Rineon, and Mr. Hirst's involvement with  
9 Rineon. So that would be one issue to address at some point  
10 before closing.

11 THE COURT: One of the points that I want to hear from  
12 the government on is how much of this is evidence of the  
13 charged conspiracy. What related to this entity is necessary  
14 to lay out the charged conspiracy, and what of it are you  
15 offering on some other basis?

16 MR. BLAIS: Your Honor, Rineon is the necessary  
17 element of the charged conspiracy for two reasons. One is  
18 there are allegations in the indictment that, after the Shahini  
19 shares are issued, they're initially sold into the market, and  
20 it tanks the price of the stock. At that point, Mr. Galanis  
21 and others of the coconspirators make arrangements with what we  
22 characterize as corrupt investment advisers to basically engage  
23 in matched trading to stabilize the price of the stock.

24 The first such arrangement that Mr. Galanis enters is  
25 with the principals of an investment advisory firm called

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1 Martin Kelly Capital, and the deal that he strikes is that the  
2 principals of Martin Kelly Capital will buy shares of Gerova at  
3 the direction of Mr. Galanis and his coconspirators, and in  
4 exchange for doing that, they will get for their clients free  
5 shares in two other companies that Galanis controls; one of  
6 them not relevant for purposes of this discussion, the second  
7 of those companies is Rineon.

8 Rineon is one of the components of the quid pro quo  
9 arrangement by which these matched trading conduct is set up,  
10 so that's the first point of relevance.

11 The second point of relevance is Gerova itself. The  
12 company that's really at the heart of the allegations in the  
13 indictment was formed in early 2010 by basically putting  
14 together three different, I'll call them assets for purposes of  
15 this discussion. There was a group of assets from one hedge  
16 fund called Stillwater, there was a group of another assets  
17 from a different hedge fund called Weston, and then there was  
18 an insurance company called Amalphis that became really the  
19 operating core of Gerova. And what the, I think, vision for  
20 Gerova was was that that insurance company, Amalphis, would use  
21 those illiquid hedge fund assets as regulatory capital to grow  
22 the insurance business.

23 Amalphis, the insurance company that became part of  
24 Gerova, was purchased from Rineon. Gerova's interest in  
25 Amalphis was purchased from Rineon, and Rineon became, as a

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1 result of that transaction, the largest shareholder in Gerova.

2 Rineon is part of, if you will, the background story  
3 of explaining how Gerova came to be. There was a significant  
4 asset that was purchased from Rineon, and it became part of  
5 Gerova.

6 In terms of what we intend to elicit about Mr. Hirst's  
7 involvement with Rineon, I think the extent of it will be two  
8 or three questions. There's a witness who was an officer of  
9 Rineon during the relevant time period who will be able to say  
10 that Mr. Hirst assisted in some insurance company acquisitions,  
11 in insurance company due diligence type activities at Rineon,  
12 and that Mr. Hirst was a shareholder of Rineon. That's, I  
13 think, the extent of the involvement, but we do think that  
14 Rineon is directly relevant and part of explaining the charged  
15 conspiracy.

16 Part of the reason we didn't provide 404(b) notice on  
17 this is because we don't think it's 404(b), we think it's part  
18 of the charged conspiracy itself.

19 THE COURT: Ms. Harris.

20 MS. HARRIS: We don't have any objection to Rineon  
21 being mentioned. They can tell the story of Rineon and Gerova.  
22 The issue here is that Mr. Hirst, who effectively was a  
23 shareholder, and I think it was under 5 percent, a very small  
24 stake in that entity, will be misleading and risks into 403  
25 territory of being more prejudicial and unfairly prejudicial



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1 than relevant because, as Mr. Blais, just explained, it was  
2 Rineon's stock that was later dumped on these unsuspecting  
3 investors in the matched trading scheme, and as we've said from  
4 the beginning in our in limine motions, there's very little  
5 evidence here. We understand Pinkerton, we understand the  
6 foreseeability test, but there's really very little evidence  
7 that connects Mr. Hirst with that subsequent conduct, and  
8 there's really no direct evidence or any suggestion by the  
9 government to date that there's knowledge of that conduct,  
10 which is ugly, terrible conduct; pumping up the price of stock,  
11 matched trading, and pilfering the accounts of unsuspecting  
12 investors. The risk here is by connecting him to Rineon, and  
13 then the jury hearing that Rineon stock was put back into these  
14 customers' accounts, it risks the jury speculating that there's  
15 a connection between Mr. Hirst and that subsequent conduct that  
16 there simply isn't. There just isn't that connection and  
17 knowledge.

18 We're happy for the government to tell the story of  
19 Rineon, but Mr. Hirst's, as he said, just very tangential  
20 connection to it isn't necessary for their story. It doesn't  
21 establish anything with respect to the elements of the charges  
22 against him.

23 THE COURT: In other words, you're only seeking to  
24 preclude his share ownership. Is that the only thing you're  
25 seeking to preclude?

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1 MS. HARRIS: I think the other question Mr. Blais said  
2 about some assistance he had given Rineon with respect to  
3 acquisition of some funds. Any connection between Mr. Hirst  
4 and Rineon, which even by the government's description is  
5 relatively two or three questions, tangential to the story.

6 THE COURT: Their two or three questions doesn't make  
7 it tangential, the fact that it's tangential and there will be  
8 no questions. The question is, does it have probative value?  
9 That's really on the charged conspiracy, and then of course  
10 whether it should be precluded under 403, of course.

11 MS. HARRIS: I think that there's actually no  
12 probative value for that case as to Mr. Hirst. The fact that  
13 he was a shareholder in Rineon, under 5 percent, and whatever  
14 other --

15 THE COURT: When you say "under 5 percent", was it  
16 more than 1 percent of the shares?

17 MS. HARRIS: I don't know the exact number. Right. I  
18 don't know the exact number, your Honor, and I don't know  
19 what --

20 THE COURT: It may be relevant on a 403(b) analysis  
21 that he had two shares of it. It may make a difference, as  
22 opposed to having 2 percent of the stock, some such thing.

23 MS. HARRIS: Obviously, our position, your Honor, is  
24 that even if it was 10 percent, or 2 percent, or 1 percent,  
25 that the fact that he was a shareholder in that entity doesn't

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1 make it more likely that he had the criminal intent to engage  
2 in this fraud about the foreign nominee and get shares through  
3 Shahini. There's no connection to the particular conduct about  
4 whether or not he entered into a criminal conspiracy with Jason  
5 Galanis for that specific purpose.

6 THE COURT: Let me hear Mr. Blais.

7 MR. BLAIS: I actually do think it's relevant because  
8 I think there will be evidence from our witness that Jason  
9 Galanis was the person who controlled Rineon. So to the extent  
10 that they intend to argue some inference that Mr. Hirst had  
11 limited connections to Jason Galanis, that it was just to the  
12 extent of the evidence that we are offering about Gerova, no,  
13 they have connections in other ways, as well, including common  
14 investments in Rineon, and we think that's relevant to the  
15 story to suggest.

16 As I think we noted, it is a legitimate 404(b)  
17 purpose -- to the extent that it's not considered part of the  
18 evidence of this particular conspiracy -- it's a legitimate  
19 404(b) purpose to show connections between conspirators, and  
20 the fact that there's a common investment in this company  
21 Rineon I think is relevant to showing the connections between  
22 Mr. Hirst and Mr. Galanis.

23 MS. HARRIS: Sorry, your Honor, but what Mr. Blais  
24 just articulated does put that then squarely into the 404(b)  
25 context, which is that there's other common connections which

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1 suggests a propensity to repeatedly engage in fraudulent  
2 investment schemes together with Mr. Galanis.

3 We're not going to be disputing the fact that they  
4 have lots of contact and lots of business connections. That's  
5 not a significant area of dispute. It's not like in a drug  
6 conspiracy where the fact that they know each other or not is  
7 going to be an issue.

8 THE COURT: Well, look. I'm delighted to have bright  
9 and experienced lawyers in this case. I really am. It makes  
10 my job a lot easier. But the government is allowed to put on  
11 the proof. The fact that the defense doesn't dispute that  
12 there was multifaceted connections and they knew one another  
13 does not foreclose the government from offering the evidence.

14 I'll tell you where I am on this. It seems to me that  
15 it is background to the conspiracy evidence. That the  
16 government is entitled to introduce it. But the one question  
17 that I raise is, I would like to know more about not only the  
18 position number of shares held in the entity, but also were  
19 they acquired on the New York Stock Exchange? Is this some  
20 unfortunate coincidence which would lead me under 403(b) to  
21 exclude it? If it's just through bad luck the man bought 50  
22 shares in this company and now somebody's trying to draw some  
23 inference from the fact that he bought 50 shares on the New  
24 York Stock Exchange, I don't think that comes in. The  
25 probative value is substantially outweighed by the danger of

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1 unfair prejudice and jury confusion. So I'm certainly  
2 reserving on that, depending on what you may say. But assuming  
3 it is a substantial position and it does bear on the connection  
4 and the background between two coconspirators, I will allow it.  
5 So that's where we are.

6 Why don't we take a break in advance of our jury  
7 coming in. Don't go too far. Thank you.

8 (Recess)

9 (Jury selection commences)

10 (Adjourned to September 13, 2016, at 9:45 a.m.)  
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